

Weekly Member Memo - April 30, 2024



SAVE THE DATE

We are hosting the team from Sonoma County Tourism on Thursday May 16th from 9:00-10:00am at Balletto Vineyards

This informative session will help Wine Road members learn how to connect with Tourism - how to share YOUR stories, how to host press, and add your events to their calendar.

It's quick - one hour! **AND** we'll have coffee and pastries!

SONOMA COUNTY

LIFE OPENS UP°

RSVP with Beth@wineroad.com

We will be presenting the team from the Redwood Empire Food Bank with our Barrel Tasting Designated Driver ticket revenue as a donation: \$1200.

Spread the word, bring your family and friends - the more the merrier.

<u>RESERVATIONS REQUIRED</u> (see details below)

JOIN US!

Russian River Vineyards & Wine Road invite you to a special

HAPPY HOUR

Benefitting the Redwood Empire Food Bank Enjoy food and wine at Happy Hour prices, and give back to a deserving organization.

20% OF THE NIGHT'S TOTAL PROCEEDS DONATED BACK TO THE REDWOOD EMPIRE FOOD BANK

LIVE ENTERTAINMENT

Experience captivating performances by Dustin Saylor



MORE
INFORMATION &
RESERVATIONS:

Russianrivervineyards.com

5-7:30 PM 8 MAY

RUSSI VINE 5700 CA CA 9543







RUSSIAN RIVER VINEYARDS 5700 CA-116, FORESTVILLE CA 95436

RSVP here

WINE ROAD PRESENTS

SPRING WINE TRAIL



ORDER ONLINE, SHOW YOUR TICKET ON YOUR PHONE AT EACH WINERY YOU VISIT

ENJOY THE WINE, REVEL IN THE BEAUTY
OF THE VINEYARDS IN SPRING.
CONNECT WITH FRIENDS, TREAT YOURSELF.
BRING HOME YOUR FAVORITE WINES.

PARTICIPATING WINERIES, WINES, DETAILS + TICKETS:

WINEROAD.com

Our goal is to sell 200 tickets. Thus far we've sold 60...140 to go! We have a SF Chron campaign for this, which started last week. A dedicated email went to our consumer list last Wednesday. We are now showcasing this on our home page.



Details and Registration

We have **ONE more class** with the WISE Academy

Generate Revenue Beyond the Tasting Room

May 15th / \$25 per person
We have 10 seats open.

In other news...

We have added the handouts from our prior training sessions with WISE to the Member Section on WineRoad.com, look

The class on May 15th takes place at The Lodge at Healdsburg

9:00-11:00

for the link that says STAFF TRAINING.

This is for our Wine Road members only.



We are on a roll!

We gained 8 more Ambassadors this past week.

People from all over the country; wine educators, somms, and many of our own members have incorporated the program into their "new hire" packet.

It takes about an hour.

Read the study guide - 20 minutes Watch the video - 20 minutes Take the guiz - 20 minutes

You will gain valuable information about the history of Wine Road, the AVAs we represent, and so much MORE!

Details



VISIT: WINESALESSYMPOSIUM.COM











Wine Road Northern Sonoma County | Wineroad.com













Wine Road Sonoma County | 1437 Grove Street, PO Box 46, Healdsburg, CA 95448 707-433-4335

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